E-Leaders Berlin, 4 – 6 June, 2012 Ludmila Sterbova University of Economics, Prague

Market access and protection of foreign direct investment (FDI)

Attempts to establish multialteral investment rules

- OECD
- WTO
- World Bank, UN, ICSID

Current situation

- BIT
- · Preferential trade agreements
- (WTO Agreements)
- Guidelines (not binding)

OECD

- Multilateral Agreement on Investment, MAI
- High standards for liberalization of investment regimes and investment protection, including dispute settlement (1995-1998)
- Reasons of failure:
 - Developed countries only, developing countries invited in the middle of negotiations
 - Lack of detailed investment regulation in many countries
 - Top-down approach in negotiations

WTO

- Havana Charter (ITO) were not ratified
 rules for investment were not included into the multilateral trading system based on GATT Agreement
- WTO since 1995: TRIMS, GATS
- Singaporian declaration 1996: trade and investment
- Working Group on Trade and Investment discussion was frozen in 2003

WTO

- 1999: proposal for negotiations on multilateral investment rules in the framework of a new round of trade negotiations
 - Bottom-up approach (X from OECD-MAI)
- Abolished reasons:
 - Should have been an outcome of the Ministerial Conference in Seattle, but Conference failed
 - Development aspects underlined as conditions for launching new round of negotiations (DDA, 2001)
 - only discussion of investment was acceptable

Further organization and agreements

- World Bank
 - Guidelines for Foreign Investment non binding guidelines for behaviour of multinational corporations at target markets
- United Nation Commission on Transnational Corporations
 - Codification of rules of multinational corporations unsuccessful (refused by developed countries)
- International Centre for Settlement of Investment Disputes (WB)
 - Convention for dispute settlement between host governments and foreign investors

Current situation: Bilateral Investment Treaties

- Complicated matrix of agreements
 - High number of agreements of each country with partners (e.g.: the Czech Republic has 93 BITs)
- Bilateral compromises different rules and variable level of protection according to the origin of investments

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Current situation: WTO - TRIMS

- Investment measures in relation to trade no investment rules!
- List of investment measures that are distorting for trade (e.g. local content)
- It is not implemented fully by the developing countries and is by their majority contravened

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Current situation: WTO GATS

- Rules for market entry of legal persons (FDI)
- But: only for services (mode 3, 11 services sectors)
- Problem: commitments of individual states negotiated and agreed based on the bottom-up approach
 - Individual definition of market access
 - Different for individual sectors and kind of services
 - Limitation to national treatment
 - Possibility not to keep the Most Favored Nation Clause (exemptions)

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Current situation : Preferential Trade Agreements

- Investment as a part of regional trade agreements (integration agreements of new generation)
- Iniciation from developed countries, including EU
- Compensations for investment rules in other trade areas
- Variable rules and levels of protection in individual agreements as a consequence of "balancing interests" with each partner individually

EU Common Comercial Policy

- Investment: included since 1st january 2009
- Exclusive competences supranational level
- All investment agreements of all EU member states have to be re-negotiated (?) and "converted" into EU Investment Agreements
- New investment agreements only at the EU supranational level – ratification by European Parliament only

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Conclusion

- Reasons for non-existence of multilateral investment rules:
 - Requirements and expectancy of developed X developing countries
 - Negotiating approaches
 - Global economic development
- Inpacts of non-existence of multilateral investment rules :
 - Low transaprency and complex of the system
 - Low level of predictability
 - Obstacle to investment liberalization
- Perpectives: ? (crisis excludes liberalization)

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